



frank o'connor <frank.oconnor19@gmail.com>

S-TEC 3100

1 message

Tellef, Doug <Doug.Tellef@genesys-aerosystems.com>
To: "frank.oconnor19@gmail.com" <frank.oconnor19@gmail.com>

Fri, Mar 6, 2020 at 1:29 PM

Good Afternoon,

It was a pleasure talking to you today about the S-TEC 3100 digital autopilot for the Cessna 337 series aircraft. I would love to see this become a future possibility. The first step of any new STC project is to gauge the interest of the owners, we start by collecting the names and information of owners who are considering installing a new 3100 or upgrading from a legacy S-TEC system to the 3100. Once we get around 50 owners who have expressed interest the next step would be having owners submit confirmed Pre-STC PO's through their S-TEC dealer. At this point we do not collect any deposit or down payment, however the dealers may. The reason for this is if the STC development project begins and then the PO is cancelled there may be a 20% cancellation fee. If an order is cancelled before the project begins, or there ends up not being sufficient orders to begin the project then there would not be a cancellation fee. Once we receive 15 Pre-STC PO's then we can schedule the project to begin, typically the project takes around 4 months start to finish.

Genesys Aerosystems S-TEC 3100 is a fully featured, attitude-based autopilot that gives you a list of workload-reducing and safety-enhancing capabilities that were previously unavailable on aftermarket autopilots. Compatible with traditional steam gauges or advanced digital sources & EFIS displays from various manufacturers, the S-TEC 3100 delivers unmatched features and benefits:

- Precise, digital flight control for every phase of flight
- 2-axis (3-axis option on some models)
- Automatic Trim included
- Envelope Protection/Alerting*
- Straight and Level Recovery
- Precision Approaches/Missed Approaches
- Indicated Airspeed Hold*
- Altitude Preselect*
- And much more!

**Additional equipment may be required in some configurations*

The most significant benefit to submitting a purchase order (early) is that we will extend the 2-year warranty to 3 years for all new parts from the factory (new installs and new controllers/servos). Also, we are offering a 2-year warranty on any currently installed S-TEC servos. No matter how old they are.

The extended warranty offer is only valid until we gain the STC. Once that occurs, the regular warranty period will be offered.

We would need a commitment from 15 model owners to proceed with the STC. The commitment would be in the form of a purchase order to a Genesys Authorized Installation Center.

For more information on the 3100 please view this link:

<https://genesys-aerosystems.com/products/s-tec-3100-digital-flight-control-system>

If the aircraft already has a legacy S-TEC autopilot installed, the upgrade price will depend on the equipment already installed. The 3100 AP would be an outstanding bargain to get the benefits of a fully integrated digital autopilot, especially considering the additional safety features which it will bring. Upgrades start at \$9,995 retail.

If the aircraft needs a complete new system the 2-axis S-TEC 3100 is \$19,995 which comes standard with automatic trim. The 3-axis version adds Yaw Damper and is \$24,995 retail. You would need to talk to your dealer about installation time/price.

You can find a list of S-TEC dealers here if you would like to call around to check on install prices and shop availability:

<https://genesys-aerosystems.com/dealer-locator>

Please let me know if I can provide any more information. Thank you.

Best Regards,

Doug Tellef

Inside Sales Representative

P: (817) 215-7628

F: (940) 325-8808

M: (940) 452-4882

Email: Doug.Tellef@genesys-aerosystems.com

Website: www.genesys-aerosystems.com

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